

## G & L Newsletter Fall 2018

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**“George & Lynch will always be the preferred company that provides high-value added services to safely build, operate and maintain infrastructure that supports the continued quality of life in our communities.”**

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### Chris' Corner

I spoke at our supervisor's meeting of the importance of our reputation. It is one of our greatest assets. It existed long before I came on-board in the late 1980s. It was built on decades of performance on complex projects by men and women with an awesome work ethic and pride in their work. A few of those folks are still here and many more have retired or passed on. That reputation is one of the reasons I stayed on when other opportunities came along.

For thirty years I've had countless encounters with co-workers, customers, and random members of the community commenting on a project we built, our approach to business, or a family member that retired from G&L. Just recently this topic was discussed in a manager's meeting one morning. That very afternoon, an elder gentleman approached me at a DelDOT workshop because he was wearing a green polo shirt with the GL logo. He commented how he had stopped at one of our jobsites near his home and chatted with the crew about the railroad decommissioning project. He went on to share that he witnessed the construction of the Savannah Road drawbridge in Lewes and remembered how it had been relocated from the canal crossing on SR1 in Rehoboth. I am really proud of his fond feeling for our company and the crew that politely conversed with him earlier that day.

In that manager's meeting, we also talked about our corporate values. Most of us have been here so long we might take them for granted. It's not something we discuss much and no part of new employee orientation. However, it is important to know you are representing G&L whenever you wear clothing with our logo or especially when you are working out in the public's view. There is no official sign on the wall that advertises our values, but maybe there should be? Here are a few of the thoughts shared by everyone in that meeting: SAFETY of our employees, family, positive work environment, quality workmanship, customer service and communication, fairness, appreciating for our communities, and strong relationships. Those are listed in no particular order, though it shouldn't be any surprise safety shows up first. These values should be evident in our interactions with each other, our customers, and the public. Thank you to everyone that's continued or built on the reputation I referred to in the first sentence! And thanks in advance to future contributors!



# ***FAMILY FALL FESTIVAL***

***October 27, 2018***

***11 - 3***

***11:30 Kids Costume Contest  
12:15 Food, Drinks and Treats  
1 - 3 Games and Prizes***

**Games**

***Moonbounces***

***Volleyball***

***Cornhole***

***And more...***

*Please RSVP by October 10, 2018 to 302-342-3149*

*Please include your name, # of adults, and # of children under the age of 12 in your message.*

